

**COMMUNITY VISION CAPITAL & CONSULTING**

**SEPTEMBER 30, 2023**

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SINGLE AUDIT REPORT

# Community Vision Capital & Consulting

## Single Audit Report

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## Independent Auditors' Report

THE BOARD OF DIRECTORS  
COMMUNITY VISION CAPITAL & CONSULTING  
San Francisco, California

### Opinion

We have audited the consolidated financial statements of **COMMUNITY VISION CAPITAL & CONSULTING, (the Organization)**, which comprise the consolidated statement of financial position as of September 30, 2023 and 2022, the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Organization as of September 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for one year from the date of this report.

## **Auditors' Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether these consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS and *Government Auditing Standards*, we:

- exercise professional judgment and maintain professional skepticism throughout the audit.
- identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

## **Other Matters**

### *Other Supplementary Information*

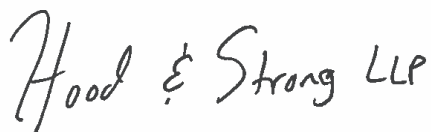
Our audits were conducted for the purpose of forming an opinion on these consolidated financial statements as a whole. The accompanying supplementary information (pages 33-34) is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

### *Required Supplementary Information*

Our audits were conducted for the purpose of forming an opinion on these consolidated financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards, as required by *Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Schedule of Expenditures and Federal Awards is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

## **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated January 24, 2024, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.



San Francisco, California  
January 24, 2024

# Community Vision Capital & Consulting

## Consolidated Statement of Financial Position

September 30, 2023 and 2022

	2023			2022		
	General Fund	Loan Fund	Total	General Fund	Loan Fund	Total
<b>Assets</b>						
<b>Current Assets:</b>						
Cash and cash equivalents	\$ 2,664,074	\$ 8,170,142	\$ 10,834,216	\$ 5,580,232	\$ 12,318,036	\$ 17,898,268
Contributions receivable	1,470,000		1,470,000	1,653,333		1,653,333
Accrued interest and other receivables, net	672,531	407,364	1,079,895	686,189		686,189
Prepaid expenses and other assets	362,222		362,222	323,130		323,130
Investments (Note 4)	8,456,356	21,911,624	30,367,980	9,277,000	23,358,239	32,635,239
Funds held in trust (Note 3)	3,380,209		3,380,209	2,880,132	2,000,000	4,880,132
Loans receivable - current portion, net of allowance for loan loss (Note 6)		13,650,563	13,650,563		12,049,393	12,049,393
<b>Total current assets</b>	<b>17,005,392</b>	<b>44,139,693</b>	<b>61,145,085</b>	<b>20,400,016</b>	<b>49,725,668</b>	<b>70,125,684</b>
<b>Loans Receivable - long-term portion, net of allowance for loan loss (Note 6)</b>	<b>1,144,622</b>	<b>62,926,597</b>	<b>64,071,219</b>	<b>1,809,539</b>	<b>47,568,986</b>	<b>49,378,525</b>
<b>Other Long Term Receivables (Note 7)</b>	<b>1,279,711</b>		<b>1,279,711</b>			<b>-</b>
<b>Program Related Investments - notes receivable, net of allowance (Note 2)</b>	<b>241,808</b>		<b>241,808</b>	<b>181,808</b>		<b>181,808</b>
<b>Operating lease right-of-use asset</b>	<b>725,927</b>		<b>725,927</b>			<b>-</b>
<b>Property Held for Sale (Note 7)</b>	<b>2,427,899</b>		<b>2,427,899</b>			<b>-</b>
<b>Total assets</b>	<b>\$ 22,825,359</b>	<b>\$ 107,066,290</b>	<b>\$ 129,891,649</b>	<b>\$ 22,391,363</b>	<b>\$ 97,294,654</b>	<b>\$ 119,686,017</b>
<b>Liabilities and Net Assets</b>						
<b>Current Liabilities:</b>						
Accounts payable and accrued expenses	\$ 906,391	\$ 23,597	\$ 929,988	\$ 1,024,607	\$ 4,211	\$ 1,028,818
Accrued interest payable	631,872	1,278	633,150	457,096	1,351	458,447
Deferred revenue and other liabilities	417,560	1,597,930	2,015,490	514,613	1,676,552	2,191,165
Funds held in trust (Note 3)	3,380,209		3,380,209	2,880,132	2,000,000	4,880,132
Notes payable - current portion (Note 8)		18,868,720	18,868,720		10,340,480	10,340,480
<b>Total current liabilities</b>	<b>5,336,032</b>	<b>20,491,525</b>	<b>25,827,557</b>	<b>4,876,448</b>	<b>14,022,594</b>	<b>18,899,042</b>
<b>Operating lease liability</b>	<b>725,927</b>		<b>725,927</b>			<b>-</b>
<b>Deferred revenue and other liabilities, net of current portion</b>		<b>3,444,747</b>	<b>3,444,747</b>			<b>-</b>
<b>Notes Payable, net of current portion (Note 8)</b>	<b>922,382</b>	<b>61,275,869</b>	<b>62,198,251</b>	<b>1,795,460</b>	<b>61,484,774</b>	<b>63,280,234</b>
<b>Total liabilities</b>	<b>6,984,341</b>	<b>85,212,141</b>	<b>92,196,482</b>	<b>6,671,908</b>	<b>75,507,368</b>	<b>82,179,276</b>
<b>Net Assets:</b>						
Without donor restrictions:						
Board-designated reserve (Note 2)	3,000,000		3,000,000	3,000,000		3,000,000
Undesignated	3,821,687	21,854,149	25,675,836	606,562	21,787,286	22,393,848
<b>Total without donor restrictions</b>	<b>6,821,687</b>	<b>21,854,149</b>	<b>28,675,836</b>	<b>3,606,562</b>	<b>21,787,286</b>	<b>25,393,848</b>
<b>With donor restrictions (Note 10)</b>	<b>9,019,331</b>		<b>9,019,331</b>	<b>12,112,893</b>		<b>12,112,893</b>
<b>Total net assets</b>	<b>15,841,018</b>	<b>21,854,149</b>	<b>37,695,167</b>	<b>15,719,455</b>	<b>21,787,286</b>	<b>37,506,741</b>
<b>Total liabilities and net assets</b>	<b>\$ 22,825,359</b>	<b>\$ 107,066,290</b>	<b>\$ 129,891,649</b>	<b>\$ 22,391,363</b>	<b>\$ 97,294,654</b>	<b>\$ 119,686,017</b>

See accompanying notes to the consolidated financial statements.

# Community Vision Capital & Consulting

## Consolidated Statement of Activities and Changes in Net Assets

Years Ended September 30, 2023 and 2022

	2023			2022		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
<b>Support and Revenue:</b>						
New markets tax credit fees (Note 14)	\$ 431,804		\$ 431,804	\$ 574,497		\$ 574,497
Consulting and contract fees	502,197		502,197	931,873		931,873
Loan fees	354,449		354,449	374,173		374,173
Grants and contributions	253,964	\$ 1,856,400	2,110,364	714,195	\$ 3,584,306	4,298,501
Government contract revenue	1,741,165		1,741,165	1,959,466		1,959,466
Paycheck Protection Program Loan and interest forgiveness			-	967,445		967,445
Other income	682,704		682,704			
Interest income - notes receivable	4,050,291		4,050,291	3,203,755		3,203,755
Investment income (loss), net (Note 4)	2,419,754		2,419,754	(4,400,988)		(4,400,988)
In-kind contributions	362,147		362,147	374,317		374,317
Net assets released from restrictions (Note 10)	4,949,962	(4,949,962)	-	3,564,445	(3,564,445)	-
Total support and revenue	15,748,437	(3,093,562)	12,654,875	8,263,178	19,861	8,283,039
<b>Expenses:</b>						
Program services:						
Capital solutions	9,143,013		9,143,013	6,503,803		6,503,803
New markets tax credits	232,635		232,635	126,602		126,602
Real estate solutions	2,638,125		2,638,125	2,954,897		2,954,897
Communications and impact	630,243		630,243	427,807		427,807
Capitalization	502,161		502,161	342,339		342,339
Total program services	13,146,177	-	13,146,177	10,355,448	-	10,355,448
Supporting services:						
Management and general	1,120,575		1,120,575	1,323,649		1,323,649
Fundraising	627,596		627,596	338,669		338,669
Total supporting services	1,748,171	-	1,748,171	1,662,318	-	1,662,318
Total expenses	14,894,348	-	14,894,348	12,017,766	-	12,017,766
<b>Change in Net Assets</b>	854,089	(3,093,562)	(2,239,473)	(3,754,588)	19,861	(3,734,727)
<b>Other Changes:</b>						
Equity contribution (Note 7)	2,427,899		2,427,899			-
<b>Total Change in Net Assets</b>	3,281,988	(3,093,562)	188,426	(3,754,588)	19,861	(3,734,727)
<b>Net Assets, beginning of year</b>	25,393,848	12,112,893	37,506,741	29,148,436	12,093,032	41,241,468
<b>Net Assets, end of year</b>	\$ 28,675,836	\$ 9,019,331	\$ 37,695,167	\$ 25,393,848	\$ 12,112,893	\$ 37,506,741

See accompanying notes to the consolidated financial statements.

# Community Vision Capital & Consulting

## Consolidated Statement of Functional Expenses

Year Ended September 30, 2023

	Program services					Supporting services			Total
	Capital solutions	New markets tax credits	Real estate solutions	Communications and impact	Capitalization	Program services total	Management and general	Fundraising	
Salaries and benefits	\$ 2,223,123	\$ 52,668	\$ 1,865,880	\$ 468,107	\$ 278,960	\$ 4,888,738	\$ 687,768	\$ 509,080	\$ 6,085,586
Interest	1,483,259					1,483,259			1,483,259
Consultants and legal	433,128	91,039	205,638	35,716	27,018	792,539	224,305	22,893	1,039,737
Office expenses	309,186	42,022	231,616	41,346	15,162	639,332	102,766	35,278	777,376
Rent	194,847	23,971	114,339	32,821	5,079	371,057	41,930	19,265	432,252
Travel, outreach, and other	513,485	9,070	145,712	34,021	9,059	711,347	40,776	29,937	782,060
Depreciation	12,319	2,815	13,392	3,702	596	32,824	4,676	2,262	39,762
Provision for loan losses	2,876,805					2,876,805			2,876,805
Bad debt expense	1,015,364					1,015,364			1,015,364
In-kind legal and technological services	81,497	11,050	61,548	14,530	166,287	334,912	18,354	8,881	362,147
<b>Total expenses</b>	<b>\$ 9,143,013</b>	<b>\$ 232,635</b>	<b>\$ 2,638,125</b>	<b>\$ 630,243</b>	<b>\$ 502,161</b>	<b>\$ 13,146,177</b>	<b>\$ 1,120,575</b>	<b>\$ 627,596</b>	<b>\$ 14,894,348</b>

Year Ended September 30, 2022

	Program services					Supporting services			Total
	Direct lending	New markets tax credits	Real estate solutions	Communications and impact	Capitalization	Program services total	Management and general	Fundraising	
Salaries and benefits	\$ 2,642,925	\$ 69,949	\$ 1,929,726	\$ 354,611	\$ 206,808	\$ 5,204,019	\$ 695,159	\$ 272,026	\$ 6,171,204
Interest	1,303,434					1,303,434			1,303,434
Consultants and legal	379,054	9,517	211,416	15,124	32,433	647,544	431,258	12,727	1,091,529
Office expenses	281,699	21,337	247,235	18,394	10,436	579,101	78,056	19,696	676,853
Rent	173,416	12,379	135,776	15,854	3,599	341,024	39,165	12,783	392,972
Travel, outreach, and other	173,598	5,913	205,693	14,303	4,423	403,930	56,623	13,685	474,238
Depreciation	12,790	1,656	17,614	2,101	482	34,643	5,160	1,710	41,513
Provision for loan losses	1,195,855					1,195,855			1,195,855
Bad debt expense	295,851					295,851			295,851
In-kind legal and technological services	45,181	5,851	207,437	7,420	84,158	350,047	18,228	6,042	374,317
<b>Total expenses</b>	<b>\$ 6,503,803</b>	<b>\$ 126,602</b>	<b>\$ 2,954,897</b>	<b>\$ 427,807</b>	<b>\$ 342,339</b>	<b>\$ 10,355,448</b>	<b>\$ 1,323,649</b>	<b>\$ 338,669</b>	<b>\$ 12,017,766</b>

See accompanying notes to the consolidated financial statements.



# Community Vision Capital & Consulting

## Consolidated Statement of Cash Flows

<i>Years Ended September 30,</i>	2023	2022
<b>Cash Flows from Operating Activities:</b>		
Change in net assets	\$ 188,426	\$ (3,734,727)
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	39,762	41,513
Provision for loan losses	2,876,805	1,195,855
Capital contribution	(2,427,899)	
Paycheck Protection Program Loan and interest forgiveness		(967,445)
Realized and unrealized (gains) losses on investments	(1,423,974)	5,407,757
Changes in operating assets and liabilities:		
Contributions receivable	183,333	(705,000)
Accrued interest and other receivables, net	(1,673,417)	(21,547)
Prepaid expenses and other assets	(45,816)	(21,709)
Accounts payable and accrued expenses	(98,830)	(259,739)
Accrued interest payable	605,116	4,937
Deferred revenue and other liabilities	2,838,659	(1,388,552)
Net cash provided (used) by operating activities	1,062,165	(448,657)
<b>Cash Flows from Investing Activities:</b>		
Purchases of investments	(676,351)	(685,176)
Proceeds from sale of investments	4,367,584	32
Loan disbursements to borrowers	(33,506,276)	(26,711,492)
Loan principal payments from borrowers	14,275,607	12,377,152
Purchase of fixed assets	(33,038)	(53,258)
Net cash used in investing activities	(15,572,474)	(15,072,742)
<b>Cash Flows from Financing Activities:</b>		
Proceeds from notes payable	11,439,963	14,641,489
Repayments of notes payable	(3,993,706)	(7,412,119)
Net cash provided by financing activities	7,446,257	7,229,370
<b>Net Change in Cash and Cash Equivalents</b>	<b>(7,064,052)</b>	<b>(8,292,029)</b>
<b>Cash and Cash Equivalents, beginning of year</b>	<b>17,898,268</b>	<b>26,190,297</b>
<b>Cash and Cash Equivalents, end of year</b>	<b>\$ 10,834,216</b>	<b>\$ 17,898,268</b>
<b>Supplemental Cash Flow Information:</b>		
Cash paid for interest during the year	\$ 1,270,776	\$ 1,259,811
<b>Non-Cash Transactions</b>		
Acquisition of operating right-of-use lease asset	\$ 725,927	

See accompanying notes to the consolidated financial statements.

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

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### Note 1 - Nature of Organization:

Community Vision Capital & Consulting (the Organization) was formed as a California nonprofit corporation in 1987. As a certified Community Development Financial Institution (CDFI), the Organization's mission is to promote economic justice and alleviate poverty by increasing the financial resilience and sustainability of community-based nonprofits and enterprises. Through flexible financial products and sound advice, the Organization creates opportunities to make socially responsible investments that revitalize Northern California communities.

In January 2018, the Organization formed a wholly-owned subsidiary, Credit Enhancement 1, LLC (CE1) (a California limited liability company), for the purpose of managing a program for food enterprise related financing (FreshWorks).

In September 2023, the Organization formed a wholly-owned subsidiary, 3105 San Pablo, LLC (a California limited liability company), for the purpose of holding a specific parcel of real estate related to a New Markets Tax Credit transaction.

The following is a summary of the Organization's programs:

#### Programs

*Capital Solutions:* The Organization provides flexible and responsive financing to support nonprofits and enterprises that are rooted in and benefit low-income communities. The Organization provides financing in five primary sectors: affordable housing, community facilities, human services, inclusive economic development, and food systems. The types of loans offered by the Organization include real estate acquisition, construction, and permanent financing; as well as working capital loans and lines of credit. Integral to the Organization's lending program, the Organization also provides technical assistance to its borrowers as needed to help them understand their financial position and appropriate use of debt financing. The department also manages a number of deeply concessionary lending programs for special purposes.

*New Markets Tax Credit:* The Organization is certified by the U. S. Department of Treasury - Community Development Financial Institutions Fund (CDFI Fund) as a Community Development Entity (CDE) for the purpose of participating in its New Markets Tax Credit (NMTC) Program. The Organization uses tax credit allocations to generate new equity capital investments to support real estate projects that are rooted in and benefit low-income communities, including multi-tenant nonprofit centers, nonprofit community facilities, grocery stores, food enterprises, and mixed-use affordable housing developments.

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

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*Real Estate Solutions:* The Organization provides advising and training to nonprofit organizations rooted in communities of color and low-income communities. The program offers advising services to help community organizations and small businesses develop real estate strategies and strengthen their financial management capacity. Additionally, the program runs peer-based cohort programs that offer training, network building, and 1:1 support to community-based real estate actors. The program also evaluates, designs, and implements innovative new programs and strategies and manages a number of mission-aligned grant and loan programs on behalf of private foundations, local government agencies, and other third parties.

*Communications and Impact* – The organization conducts ongoing evaluation of programs and initiatives. It develops and distributes information about its programs both internally and externally via multiple channels.

*Capitalization:* The Organization provides a socially responsible investment opportunity for individuals and organizations interested in putting their capital to work in low-income communities in Northern and Central California. The Organization uses loans and contributions to capitalize its revolving loan fund. The Organization’s investors and contributors include individuals, trusts, foundations, nonprofit organizations, religious organizations, health organizations, corporations, and financial institutions.

### Note 2 - Summary of Significant Accounting Policies:

#### a. Basis of Presentation and Description of Net Assets

The Organization reports using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) and provides information regarding its financial position and activities according to two classes of net assets. The Organization has no net assets with donor restrictions that are required to be maintained in perpetuity.

#### *Net Assets Without Donor Restrictions*

The portion of net assets that is neither subject to time or donor-imposed restrictions and may be expended for any purpose in performing the objective of the Organization. Net assets without donor restrictions may be designated for use by management or the Board of Directors. The Board of Directors has designated \$3,000,000 in net assets without donor restrictions for a five-month operating reserve and future program development.

#### *Net Assets With Donor Restrictions*

These are the portion of net assets for which use by the Organization is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Organization.

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

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b. Principles of Consolidation

The accompanying consolidated financial statements include all amounts and operations of Community Vision Capital & Consulting, Credit Enhancement 1, LLC, and 3105 San Pablo LLC, both wholly-owned subsidiaries (collectively, the Organization). Intercompany transactions and accounts have been eliminated in consolidation.

c. Revenue Recognition

Contributions are recognized as support and revenues when they are received or unconditionally pledged. The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the accompanying Consolidated Statement of Activities and Changes in Net Assets as net assets released from restrictions. Certain contributions are reported as support without donor restrictions when the restriction is met in the same period as the contribution is received. Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return - are not recognized until the conditions on which they depend have been met.

The Organization uses the allowance method to account for uncollectible contributions based on historical experience and an evaluation of the outstanding receivables at the end of the year. Contributions are expected to be collected in fiscal year 2024. At September 30, 2023 and 2022, management determined that no allowance is necessary.

A portion of the Organization's revenue is derived from cost-reimbursable federal and state contracts and grants which are conditioned upon certain performance requirements and/or incurring qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures in compliance with specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures are reported as deferred revenue in the Consolidated Statement of Financial Position. The Organization was awarded cost reimbursable grants of approximately \$4,656,313 that have not been recognized as revenue at September 30, 2023 because qualifying expenditures have not yet been incurred.

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

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The Organization receives in-kind donations of software and technological services as well as pro bono legal services for work on commercial real estate transactions, securities offerings, and general corporate work. Services contributed to the Organization are recorded at their estimated fair value if they would have been purchased had they not been donated and require a specialized skill. For the year ended June 30, 2023, in-kind contributions of \$362,147 primarily consisted of legal professional services of \$206,073 and software licenses of \$156,074. For the year ended June 30, 2022 in-kind contributions of \$374,317 primarily consisted of legal and professional services of \$227,673 and software licenses of \$146,644. The value of legal, advertising and software licenses is based on market rates typically charged for those items in the normal course of business for similar services and products. In-kind contributions were utilized in the following functional areas: Lending, Consulting, Management & General and Development.

d. Cash and Cash Equivalents

Cash is defined as cash in demand deposits accounts as well as cash on hand. Cash equivalents are highly liquid investments that are readily convertible to known amounts of cash. The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. Management believes that the Organization is not exposed to any significant cash credit risk.

e. Loans Receivable

Loans receivable are reported at their outstanding principal balances adjusted for charge-offs, allowance for loan losses, and unearned interest, if any.

Interest income is accrued on principal loan balances. The Organization accrues interest on past due loans at the regular rate of interest or at the default rate of interest for loans that are in default. Loans may be placed on nonaccrual status when any portion of the principal or interest is ninety days past due or earlier when concern exists as to the ultimate collectability of principal or interest, as evaluated at least quarterly. The Organization makes every effort to collect all interest payments from the borrower even after loans are placed on nonaccrual status for accounting purposes.

Loans return to accrual status when principal and interest become current and are anticipated to be fully collectible. Payments received on nonaccrual loans receivable are applied first to outstanding principal or interest depending on the circumstances of each particular loan.

Loan origination fees are recognized immediately, which management has determined is not materially different from U.S. GAAP. Management has the intent and ability to hold these loans until maturity or payoff.

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

### f. Allowance for Loan Losses and Other Receivables

Management's determination of the allowance for loan losses rests upon various judgments and assumptions, including current and projected economic conditions, prior loan loss experience, the value of the underlying collateral, continuing review of the portfolio of loan and commitments, and evaluation of credit risk related to certain individual borrowers. Management considers the allowance for loan losses adequate to cover losses inherent in loans and loan commitments. However, because of uncertainties associated with these judgments and assumptions, it is reasonably possible that management's estimate of credit losses inherent in the loan portfolio and the related allowance may change materially in the near term. The allowance is increased or decreased by the provision (recapture) for loan losses, which is charged to expense.

As part of its regular monitoring process, the Organization assigns a potential loss percentage to each loan. Due to continuing economic uncertainty, for the year ended September 30, 2022, it also added a blanket 1% loss reserve not tied to any particular loan. The loan loss reserve for the revolving loan fund was estimated at 9.11% and 11.08% as of September 30, 2023 and 2022, respectively. The allowance for loan losses is reported separately for current and non-current portions of loans receivable based on a pro-rata allocation made using the ratio of the corresponding outstanding principal balances of the respective notes receivable.

Given current economic conditions, the Organization established an allowance for uncollectible accrued interest and other receivables several years ago based upon a review of outstanding receivables, historical collection information, and existing economic uncertainty. The allowance for accrued interest and other receivables, net was as follows as of September 30:

	2023	2022
Accrued interest and other receivables	\$ 1,097,752	\$ 1,225,829
Allowance for uncollectible accounts	(17,857)	(539,640)
	<u>\$ 1,079,895</u>	<u>\$ 686,189</u>

### g. Program Related Investments – Notes Receivable

Program related investments are investments that would not be made were it not for the relationship of the investment to the Organization's programmatic mission. Although the underlying investments may or may not have a profit motive, that is not the primary focus of the investment by the Organization.

The Organization's Program Related Investments provide forgivable predevelopment loans at 0% interest to nonprofit organizations for affordable housing and community facility development projects as well as 0% subordinated loans to small businesses for a variety of operating purposes.

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

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Program related investments consist of loans to organizations which advance the Organization's mission. The Organization records notes receivable at cost. They are evaluated for impairment annually and written down when appropriate. As of September 30, 2023 and 2022 total amounts outstanding under this program, net of allowance, were \$241,808 and \$181,808, respectively. As of September 30, 2023 and 2022 the Organization established loss reserves of \$241,808 and \$856,735 for these loans.

### h. Investments

Investments are stated at fair value. The values of debt and equity securities and mutual funds are based on their quoted market prices. Certain investments are measured at cost. Gains and losses that result from market fluctuations are recognized in the Consolidated Statement of Activities and Changes in Net Assets in the period such fluctuations occur. Dividend and interest income are accrued when earned.

### i. Fair Value Measurements

The Organization carries certain assets and liabilities at fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Organization classifies its financial assets and liabilities according to three levels and maximizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value.

Level 1 - Unadjusted quoted market prices in active markets for identical assets or liabilities that the entity has the ability to access at the measurement date.

Level 2 - Observable inputs other than quoted prices included within Level 1 for the asset or liability, either directly or indirectly.

Level 3 - Unobservable inputs for the asset or liability that are not corroborated by market data.

### j. Fixed Assets

Fixed assets are stated at cost, if purchased or, at estimated fair value if donated. Depreciation is computed using the straight-line method, over the estimated useful lives of the assets, which range from three to five years. Depreciation expense during 2023 and 2022 were \$39,762 and \$41,513, respectively.

### k. Subordinate Notes Payable

Subordinate notes payable are subordinated promissory notes with a rolling term (maturity) feature that lenders are classifying as Equity Equivalent Investments (EQ2). EQ2s are unique to the CDFI industry. They were created as a mechanism for not-for-profit CDFI's to acquire equity-like capital.

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

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l. Below Market Interest Rate Loans

U.S. GAAP requires not-for-profit organizations to record interest expense (income) and contribution revenue (expense) in connection with loans that are interest free or that have below market interest rates. The Organization believes there is no material difference between prevailing community development finance market rates and the stated rates of loans receivable in its portfolios, notes payable or other liabilities. Consequently, no adjustments have been made to the consolidated financial statements to reflect rate differentials.

m. Income Taxes

The Organization is exempt from federal income taxes on related income under Section 501(c)(3) of the Internal Revenue Code and from California franchise and/or income taxes under Section 23701(d) of the California Revenue and Taxation Code.

As of September 30, 2023, management evaluated the Organization's tax positions and concluded that the Organization had maintained its tax-exempt status and had taken no uncertain tax positions that require adjustment to or disclosure in the consolidated financial statements.

n. Allocation of Functional Expenses

The costs of providing program services and supporting services are summarized on a functional basis in the Consolidated Statement of Functional Expenses. Accordingly, certain costs are allocated among program services and supporting services based on the estimates of employees' time incurred and on usage of resources.

o. Leases

The Organization determines whether an arrangement is or includes a lease and categorizes leases as either operating or finance leases at their commencement. The Organization does not have any financing leases. The Organization elected not to recognize right-of-use (ROU) assets and lease liabilities for leases with a term of 12 months or less. Operating right-of-use lease assets represent the Organization's right to use an underlying asset during the lease term and operating lease liabilities represent the Organization's obligation to make payments arising from the lease. Operating leases are recorded in operating right-of-use assets and operating lease liabilities on the Statement of Financial Position.

Operating lease right-of-use assets and operating lease liabilities are recognized based on the present value of the future minimum lease payments over the lease term at commencement date. The discount rate used to derive the present value is based on the risk-free rate for the period comparable to the lease term. Renewal periods are included in calculating the right of use assets and liabilities when they are reasonably certain of exercise. Lease expense for minimum lease payments is recognized on a straight-line basis over the lease term.



# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

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p. Use of Estimates

The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

q. Recent Accounting Pronouncements

*Pronouncement Adopted*

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-02, *Leases (Topic 842)*. Under the new guidance, lessees are required to recognize the following at the commencement date of all leases not classified as short-term: 1) a lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis; and 2) a right-of-use (ROU) asset, which represents the lessee's right to use, or control the use of, a specified asset for the lease term. In connection with the adoption of this ASU, with an effective date of September 27, 2023, the date the lease was acquired, the Organization recorded a right-of-use asset and lease liability of \$725,927.

*Pronouncements Effective in the Future:*

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, which creates a new credit impairment standard for financial assets. The ASU requires loans and trade receivables measured at amortized cost to be presented at the net amount expected to ultimately be collected. The allowance for credit losses includes all losses that are expected to occur over the remaining life of the asset, rather than incurred losses through the date of the consolidated financial statements. Changes in the allowance for credit losses are recorded in the statement of income as the amounts expected to be collected change. Contribution pledges recorded as receivable are excluded from the new impairment standard. The ASU will be effective for the Organization for its fiscal year ending September 30, 2024. The Organization is currently evaluating the impact of adopting this new guidance on its consolidated financial statements.

r. Subsequent Events

The Organization evaluated subsequent events from September 30, 2023 through January 24, 2024, the date these consolidated financial statements were available to be issued and has determined that there were no material subsequent events that required recognition or additional disclosures in these consolidated financial statements except as described in Notes 7, 9 and 15.

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

### Note 3 - Funds Held in Trust:

The Organization receives and distributes assets under certain mission-aligned intermediary arrangements. The Organization holds such funds as funds held in trust. Distributions of such funds are managed by the Organization according to the guidelines of the specific programs. These funds are invested in money market accounts.

The Organization manages targeted grant pools for varying purposes. The Organization underwrites and coordinates grants for these pools in accordance with the conditions imposed by the original source of the funds. The Organization also disburses, monitors, tracks, and reports on these grants.

On occasion, the Organization also includes reserve funds for various transactions where the Organization is authorized to release the funds based on the terms of the transaction.

A summary of activity in these programs is as follows for the years ended September 30:

	2023	2022
Funds held in trust, beginning of year	\$ 4,880,132	\$ 4,723,742
Grant funds received	2,410,637	4,068,941
Grants recovered		2,000,000
Grants disbursed	(3,976,034)	(5,925,152)
Interest income	65,474	12,601
<b>Funds held in trust, end of year</b>	<b>\$ 3,380,209</b>	<b>\$ 4,880,132</b>

### Note 4 - Investments:

Investments consisted of the following at September 30:

	2023	2022
Cash and cash equivalents	\$ 264,804	\$ 1,840,296
Mutual and exchange traded funds	11,406,801	11,248,850
Fixed income	14,697,575	15,563,316
Mortgage pool, collateralized mortgage obligations, and asset backed securities	3,415,636	2,761,032
Privately-held stock	493,562	444,170
<b>Certificates of deposit</b>	<b>30,278,378</b>	<b>31,857,664</b>
	<b>89,602</b>	<b>777,575</b>
<b>Total</b>	<b>\$ 30,367,980</b>	<b>\$ 32,635,239</b>

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

The Organization's investments are made in accordance with an investment policy that has been approved by the Board of Directors. The Finance Committee monitors the investment strategy and portfolio performance on an ongoing basis and provides regular updates to the Board of Directors.

Investment income, net consisted of the following for the years ended September 30:

	2023	2022
Interest and dividends from investments	\$ 1,022,650	\$ 1,041,465
Management fees	(39,431)	(34,696)
Net realized and unrealized gain (loss)	1,436,535	(5,407,757)
	<u>\$ 2,419,754</u>	<u>\$ (4,400,988)</u>

The Organization maintains the following loan fund balances in cash and cash equivalents and investments allocated for the following purposes at September 30:

	2023	2022
Undisbursed to closed loans (Note 6)	\$ 3,062,032	\$ 3,746,838
Committed loans (Note 6)	200,000	760,000
Liquidity reserves	3,000,000	3,000,000
Available for lending	23,819,734	28,169,437
	<u>\$ 30,081,766</u>	<u>\$ 35,676,275</u>
Cash and cash equivalents	\$ 8,170,142	\$ 12,318,036
Investments	21,911,624	23,358,239
	<u>\$ 30,081,766</u>	<u>\$ 35,676,275</u>

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

**Note 5 - Fair Value of Measurements:**

The table below summarizes the Organization's assets measured at fair value on a recurring basis at September 30, 2023:

	Level 1	Level 2	Level 3	Total
Cash and cash equivalents	\$ 264,804			\$ 264,804
Mutual and exchange-traded funds	11,406,801			11,406,801
Fixed income:				
U.S. Treasury notes and bonds		\$ 7,235,418		7,235,418
Municipal bonds		7,462,157		7,462,157
Mortgage pools, collateralized mortgage obligation and asset backed securities		3,415,636		3,415,636
Privately held stock:				
Investment in limited liability companies			\$ 3,962	3,962
Federal Home Loan Bank Stock			489,600	489,600
	11,671,605	18,113,211	493,562	30,278,378
Funds held in trust:				
Money market funds (Note 3)	3,380,209			3,380,209
<b>Total assets held at fair value</b>	<b>\$ 15,051,814</b>	<b>\$ 18,113,211</b>	<b>\$ 493,562</b>	<b>\$ 33,658,587</b>

The fair value schedule above does not include certificates of deposit. Certificates of deposit are excluded from fair value measurements as they do not meet the definition of an equity security.

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

The table below summarizes the Organization's assets measured at fair value on a recurring basis at September 30, 2022:

	Level 1	Level 2	Level 3	Total
Cash and cash equivalents	\$ 1,840,296			\$ 1,840,296
Mutual and exchange-traded funds	11,248,850			11,248,850
Fixed income:				
U.S. Treasury notes and bonds		\$ 7,859,171		7,859,171
Municipal bonds		7,588,353		7,588,353
Corporate bonds		115,792		115,792
Mortgage pools, collateralized mortgage obligation and asset backed securities		2,761,032		2,761,032
Privately held stock:				
Investment in limited liability companies			\$ 7,670	7,670
Federal Home Loan Bank Stock			436,500	436,500
	13,089,146	18,324,348	444,170	31,857,664
Funds held in trust:				
Money market funds (Note 3)	4,880,132			4,880,132
Total assets held at fair value	\$ 36,177,834	\$ 18,324,348	\$ 444,170	\$ 36,737,796

The fair value schedule above does not include certificates of deposit. Certificates of deposit are excluded from fair value measurements as they do not meet the definition of an equity security.

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

### Note 6 - Loans Receivable, Net of Allowances:

Loans receivable were as follows at September 30:

	2023	2022
Affordable/supportive housing	\$ 22,834,930	\$ 17,451,415
Community facilities	43,911,844	22,900,553
Food financing	11,268,651	14,728,897
Economic development	7,385,930	13,775,136
<hr/>		
Total loans receivable	85,401,355	68,856,001
Less allowance for loan losses	(7,679,573)	(7,428,083)
	77,721,782	61,427,918
<hr/>		
Less current portion, net of allowance for loan losses	(13,650,563)	(12,049,393)
<hr/>		
Long-term portion, net of allowance for loan losses	\$ 64,071,219	\$ 49,378,525
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At September 30, 2023, loans receivables, net of allowance for loan losses, consisted of secured and unsecured notes with interest rates ranging from 0% to 7%.

Annual maturities of notes receivable are as follows:

Year Ending	
September 30,	
2024	\$ 13,650,563
2025	16,120,641
2026	8,835,574
2027	9,692,567
2028	13,195,263
Thereafter	23,906,747
	<hr/>
	\$ 85,401,355
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# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

### Loan Origination/Risk Management

The Organization has certain lending policies and procedures in place designed to provide financing capital within an acceptable level of risk. Management reviews these policies and procedures on a regular basis. The Loan Committee recommends and the Board of Directors approves any changes to these policies. A reporting system supplements the review process by providing management and Board members with frequent reports related to loan quality, concentrations of credit, loan delinquencies, and non-performing and potential problem loans. Diversification in the loan portfolio is a means of managing risk associated with fluctuations in economic conditions.

### Age Analysis of Past Due Loans

The following table represents an aging of loans as of September 30:

	2023	2022
60-89 days past due	\$ 1,019,950	\$ 300,000
90 plus days past due and still accruing		3,381,147
Non-accrual	3,635,552	
Total past due	4,655,502	3,681,147
COVID-19 deferrals		2,220,577
Current	80,745,853	62,954,277
Total loans	\$ 85,401,355	\$ 68,856,001

### COVID-19 Deferrals

At the onset of the COVID-19 pandemic, the Organization contacted all borrowers and accepted applications for COVID-19 deferrals. Some of these applications came in during fiscal year 2021 and, due to long-tail COVID, in 2022. The Organization ended the COVID deferment program in 2023.

### Credit Quality

As part of the on-going monitoring of the credit quality of the Organization's portfolio, management classifies loans into risk categories based on relevant information about the ability of borrowers to service their debt and comply with various terms of their loan agreements. The Organization considers current financial information, historical payment experience, collateral value, credit documentation, public information, and current economic trends. Loans are reviewed at least quarterly and more frequently, if necessary, in order to monitor and adjust the loan's risk profile.

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

The following definitions summarize the basis for each classification:

**Strong/Acceptable** – The loan is adequately protected by the current worth and paying capacity of the borrower (or guarantors, if any) or by the fair value, less cost to acquire and sell, of any collateral in a timely manner.

**Watch** – A loan that has potential weaknesses and requires closer monitoring by management. If left uncorrected, performance may result in deterioration of the repayment prospects for the loan or in the Organization’s credit position at some future date. Watch loans are not adversely classified and do not expose the Organization to sufficient risk to warrant adverse classification.

**Special Mention** – A loan with the minimum acceptable level of risk where closer monitoring is necessary and restructuring is likely. Special Mention loans are adversely classified with a reasonable risk of some loss or longer repayment horizon than initially intended.

**Substandard** – A loan with definite weaknesses that puts repayment at risk. These loans may be inadequately protected by the current sound worth and paying capacity of the borrower or of the collateral pledged. These loans are characterized by the possibility that the Organization will sustain some loss of principal and/or interest if the risks are not addressed.

**Doubtful** – A loan that has weaknesses similar to the substandard category with the added risk that the weaknesses make collection in full, on the basis of currently known facts, conditions and values, highly questionable and improbable. The possibility of loss is extremely likely, but it is not identified presently due to pending factors.

The following table summarizes the loan portfolio and the internally assigned credit quality ratings at September 30:

	2023	2022
Strong/acceptable	\$ 61,208,454	\$ 47,144,219
Watch	16,854,511	13,683,043
Special Mention	594,911	606,663
Substandard	5,994,900	6,770,117
Doubtful	748,579	651,959
<b>Total loans</b>	<b>\$ 85,401,355</b>	<b>\$ 68,856,001</b>



# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

### Allowance for Loan Losses

Changes in the allowance for loan losses were as follows for the years ended September 30:

	2023	2022
Beginning balance	\$ 7,428,083	\$ 6,654,052
Charge-offs	(2,625,315)	(421,824)
Provision for allowance for loan losses	2,876,805	1,195,855
Ending balance	\$ 7,679,573	\$ 7,428,083

During the year ended September 30, 2023, charge-offs of \$2,625,315 consist of bad debt expense of \$955,365, while the remaining \$1,669,950 was offset with the reserve.

During the year ended September 30, 2022, charge-offs of \$421,824 consist of bad debt expense of \$56,025, while the remaining \$365,799 was offset with the reserve.

### Troubled Debt Restructures

A troubled debt restructure is a loan where the Organization granted a concession that would not otherwise have been considered but for the borrower's financial difficulties. Once a loan is modified as a troubled debt restructure it remains in that category until such time as it is repaid or charged-off.

During the years ended September 30, 2023 and 2022, the Organization did not restructure any troubled debt. As of September 30, 2023 and 2022, the balance of all loans restructured during or prior to fiscal years 2023 and 2022 was \$1,876,715 and \$2,261,804, respectively.

During 2023 and 2022, the Organization received \$385,089 and \$527,521 respectively, in repayment on loans that had been restructured in the current or a prior fiscal year.

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

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### Commitments to Extend Credit

In the normal course of business, to meet the financing needs of its borrowers, the Organization is a party to commitments to extend credit. Those instruments involve, to varying degrees, elements of credit, liquidity and interest rate risk in excess of the amount recognized in the accompanying statement of financial position. The Organization uses the same credit policies in making commitments to extend credit as it does for extension of credits reflected on the statement of financial position. The Organization's exposure to credit loss in the event of nonperformance by the other party for commitments to extend credit is represented by the contractual amount of those instruments. Commitments to extend credit include new loan commitments, line of credit and construction loan agreements to lend to a borrower as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses. Since some of the commitments may expire without being fully drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

At September 30, 2023 and 2022, the Organization had a total of \$3,262,032 and \$4,506,838, respectively, in loan commitments that had not yet been disbursed. These undisbursed loan commitments included 6 revolving lines of credit with total undrawn balances of \$1,120,000 for 2023 and \$2,760,000 for 2022. It also included 8 pre-development, acquisition, construction or equipment loans (or interest reserves related thereto) totaling \$2,142,032 for 2023 and \$1,746,838 for 2022. See Note 4.

The Organization evaluates each borrower's creditworthiness on a case-by-case basis. The amount of collateral obtained, if any, is based on management's credit evaluation of the borrower.

### **Note 7 - Property Held For Sale:**

During the year ended September 30, 2023, the Organization executed a deed-in-lieu of foreclosure on a property due to the insolvency of an unrelated entity (the Project), resulting in a loan write-off of \$1,973,360. Additionally, a further loss of \$750,000 was recognized on outstanding loans in the FreshWorks program. An offsetting \$750,000 was also recognized as income, since the five FreshWorks lenders share in the loss and FreshWorks is not part of the general loan fund. Community Vision's share of this loss was \$68,181 of which \$26,144 was recovered after year end.

The Project involved a total loan of \$6,100,000 which was reduced to \$5,350,000, distributed among Community Vision and two other participating parties. An agreement was established among them to receive a prorated share of the proceeds upon the property's sale and settlement of outstanding costs paid by the Organization. The Organization is projected to receive approximately 49.18% of any proceeds after settling costs.

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

The loans described above were part of a larger, more complex transaction that also included New Markets Tax Credits. To safeguard the New Market Tax Credits (NMTC) associated with the Project's investor, the Organization established a wholly-owned LLC (3105 San Pablo LLC), to assume ownership of the property. This acquisition, completed on September 26, 2023, amounted to \$2,427,899 was recorded as a capital contribution. As part of this portion of the transaction, the Organization also paid \$1,279,711 to NCCLF Sub-CDE 21, LLC (CDE-21) to secure the NMTC's. The owner of CDE-21 has committed to adjusting the leveraged loan to the anticipated proceeds from the CDE at the conclusion of the NMTC's compliance period in December 2025, with the deposit reverting to the Organization at the conclusion of the compliance period.

As of September 30, 2023, 3105 San Pablo LLC held a payable to the Organization that amounted to \$1,148,188, and the related receivables and payables were eliminated for consolidation purposes.

### Note 8 - Notes Payable:

Notes payable were as follows at September 30:

	2023	2022
Public and private foundations	\$ 18,053,892	\$ 15,619,689
Health system organizations	1,433,876	3,409,528
Financial institutions	32,525,000	27,025,000
Other organizations	6,045,071	6,148,820
Religious organizations	3,955,207	2,954,125
Individuals and trusts	19,053,925	18,463,552
	81,066,971	73,620,714
Less current portion	(18,868,720)	(10,340,480)
Notes payable, net of current portion	\$ 62,198,251	\$ 63,280,234

The Notes Payable balance includes subordinated promissory notes with a rolling term (maturity) feature that lenders are classifying as Equity Equivalent Investments (EQ2). If the EQ2 notes continue to comply with the requirements described in their respective agreements, the notes will retain the rolling term feature ranging from two to five years beyond their original maturity dates. The notes bear interest from 0% to 3% per annum and are unsecured and subordinate to all other liabilities. As of September 30, 2023 and 2022, the Organization had a total of \$12,250,000 and \$11,250,000, respectively, of subordinated promissory notes.

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

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The Organization received loan proceeds in the amount of \$947,392 with a maturity date of April 14, 2022 under the Paycheck Protection Program (PPP). On May 16, 2022, the Organization was granted loan forgiveness for the full amount of the PPP loan and related accrued interest of \$20,053. The loan forgiveness was recognized as revenue in the Consolidated Statement of Activities and Changes in Net Assets as of September 30, 2022.

Annual maturities of notes payable are as follows:

Year Ending September 30,	
2024	\$ 18,868,720
2025	15,434,886
2026	5,557,055
2027	19,139,307
2028	6,615,313
Thereafter	15,451,690
	<hr/>
	\$ 81,066,971

Certain loan agreements contain restrictive financial covenants that require, among other things, maintenance of minimum amounts and ratios of liquidity, net assets, net income, delinquent loans and loss reserves. There are also various reporting requirements. As of September 30, 2023 and 2022, the Organization was in compliance with all financial covenants to which it was subject.

At September 30, 2023 and 2022, the Organization had a total of \$11,000,000 and \$2,000,000 of available and committed funds in the general loan pool that had not yet been borrowed.

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

### Note 9 - Operating Leases:

As part of its acquisition of a deed-in-lieu of foreclosure (see Note 7) 3105 San Pablo, LLC assumed a 30-year parking lot lease on September 27, 2023. Maturities of the operating lease liability is as follows:

Year Ending September 30,	
2024	\$ 36,810
2025	37,914
2026	39,052
2027	40,223
2028	41,430
Thereafter	1,165,480
<hr/>	
Total lease payments	1,360,909
Less interest	(634,982)
<hr/>	
Operating lease liability	\$ 725,927

The weighted average remaining lease term as of September 30, 2023 was approximately 25 years. The weighted average discount rate as of June 30, 2023 was 4.9%.

The Organization leases its office facilities under a noncancellable operating lease, which expires on November 30, 2023. Subsequent to year end, the Organization renewed the lease for an additional 3 years with an effective date of December 1, 2023, therefore, the lease agreement is excluded from the liability above. This lease has a right-of-use asset and lease obligation of \$342,279 at the beginning of the new lease term and the total expected monthly cash outflow was \$9,655.

Rental expense for the office and parking lot leases for the years ended September 30, 2023 and 2022 amounted to \$510,077 and \$392,972, respectively.

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

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### Note 10 - Net Assets With Donor Restrictions:

Net assets with donor restrictions were available for the following purposes at September 30:

	2023	2022
Real Estate Solutions	\$ 1,009,331	\$ 570,931
Capital Solutions	376,667	208,629
General operations – time restrictions	7,633,333	11,333,333
	<hr/>	<hr/>
	\$ 9,019,331	\$ 12,112,893

Net assets are released from donor restrictions by incurring expenditures satisfying the net assets with donor restriction purposes, or by occurrences of other events specified by donors. Net assets released from donor restrictions were as follows for the years ended September 30:

	2023	2022
Real Estate Solutions	\$ 866,600	\$ 1,082,915
Capital Solutions	383,362	414,863
General operations – time restricted	3,700,000	2,066,667
	<hr/>	<hr/>
	\$ 4,949,962	\$ 3,564,445

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

### Note 11 - Availability of Financial Assets and Liquidity:

The Organization's financial assets available within one year for general expenditures were as follows:

Financial assets at September 30,	2023	2022
Cash and cash equivalents	\$ 10,834,216	\$ 17,898,268
Contributions receivable	1,470,000	1,653,333
Accrued interest and other receivables, net	1,079,895	686,189
Investments	30,367,980	32,635,239
Funds held in trust	3,380,209	4,880,132
Loans receivable, net	77,721,782	61,427,918
Program related investments, net	241,808	181,808
<b>Total financial assets</b>	<b>125,095,890</b>	<b>119,362,887</b>
Less amounts not available to be used within one year:		
Funds held in trust	(3,380,209)	(4,880,132)
Restricted cash for CEI	(294,168)	(462,673)
Loan and notes receivable – long-term, net	(64,071,219)	(49,378,525)
Program related investments – long-term, net	(241,808)	(181,808)
Illiquid investments	(493,562)	(444,170)
Net assets with purpose and time restrictions	(9,019,331)	(12,112,893)
Deferred revenue – cash received in advance	(5,011,401)	(1,904,839)
Board designated	(3,000,000)	(3,000,000)
Add net assets with purpose restrictions to be met in less than one year:		
Net assets with purpose and time restrictions	4,286,331	4,579,893
CDFI Fund Awards restricted for specific loans	1,111,566	1,288,000
Conditional grants and deferred revenue	307,578	395,000
	<b>(79,806,223)</b>	<b>(66,102,147)</b>
Financial assets available to meet cash needs for general expenditures and loan commitments within one year	\$ 45,289,667	\$ 53,260,740

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

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### Operating Liquidity

The Organization strives to maintain financial assets to meet 150 days of operating expenses (approximately \$3,000,000). As part of its liquidity plan, excess cash is invested in short-term investments, including government credit, money market accounts and certificates of deposit. Certain financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the date of the consolidated financial statements. There are also net assets without donor restrictions designated as an operating reserve by the Board of Directors, which could be undesignated by the Board of Directors and made available for general operations as needed.

### Loan Fund Liquidity

The Organization fulfills loan commitments through repayments on current loans receivable and by deploying cash and cash equivalents as well as investments already dedicated to the Loan Fund (see Note 4). Accordingly, available cash and cash equivalents and investments are included in these liquidity calculations. The Organization also has special purpose funds for qualifying loans. Those funds are included as available in the liquidity calculation above as the Organization expects to make loans that fulfill those requirements in the coming year. In addition, the Organization manages loan fund liquidity by accessing undrawn credit facilities for lending when available (see Note 8) and membership in the Federal Home Loan Bank of San Francisco.

### **Note 12 - Retirement Plan:**

The Organization's employees participate in a 403(b) defined contribution plan (the "Plan"). Employees are eligible to contribute to the Plan on their dates of hire. The Organization's contributions, which cover employees who complete six months of service, are discretionary. Employees' contributions are fully vested at all times, whereas the Organization's contributions vest over three years. The Organization contributed \$221,323 and \$233,654 for the years ended September 30, 2023 and 2022, respectively.

### **Note 13 - Related Party Transactions:**

The Organization operates a revolving loan fund that provides socially motivated investors with an opportunity to be part of the Organization's mission of financing affordable housing, community facilities, small business enterprises, and vital human services. Qualified institutions and individuals invest in the form of fixed rate loans. The Organization aggregates these loans into a blind capital pool which the Organization uses to finance appropriate community and economic development projects.



# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

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Several members of the Board of Directors chose to support the Organization's mission by lending money to the Organization's capital pool. In addition, several board members are affiliated with institutions that invest in the Organization's revolving loan pool. These loans are included in notes payable on the accompanying consolidated financial statements. These loans were accepted on terms that conform to the Organization's standard policies for accepting loans into the investment pool.

The total outstanding loans that were provided by Board members and institutions with which they are affiliated totaled \$3,770,000 as of September 30, 2023 and 2022, respectively.

The loans extended by the Organization from the capital pool to finance appropriate community and economic development projects include loans to organizations that have connections with the members of the Board of Directors. These loans were made on terms that conform to the Organization's standard lending policies.

The total outstanding loans that were made to organizations with which board members or advisory board members are affiliated were \$0 and \$3,000,000 as of September 30, 2023 and 2022, respectively.

Such transactions are subject to the Organization's conflict of interest policy and each loan received or made by the Organization is reviewed in advance for any potential conflict of interest or legal issues. As such, Board members are required to disclose potential conflicts of interest annually and throughout the year as circumstances change. Board members are also required to recuse themselves from voting on transactions for which they may have such a conflict.

### **Note 14 - New Markets Tax Credit Fees:**

As of September 30, 2023 and 2022, the Organization had received New Markets Tax Credit Program (Program) allocations totaling \$218,000,000 (cumulatively), respectively. The Program is administered by the Community Development Financial Institutions (CDFI) Fund pursuant to Section 45D of the Internal Revenue Code. In accordance with the terms of the Program, the Organization formed 26 for-profit community development entities (collectively the CDE LLCs), 24 of which had been activated as of September 30, 2023 and 2022. Twelve of the activated entities were dissolved prior to September 30, 2022 as individual transactions reached the end of their respective compliance periods.

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

Active CDEs as of September 30, 2023:

NCCLF NMTC Sub-CDE 17, LLC  
NCCLF NMTC Sub-CDE 18, LLC  
NCCLF NMTC Sub-CDE 19, LLC  
NCCLF NMTC Sub-CDE 20, LLC  
NCCLF NMTC Sub-CDE 21, LLC  
NCCLF NMTC Sub-CDE 22, LLC  
NCCLF NMTC Sub-CDE 23, LLC  
NCCLF NMTC Sub-CDE 24, LLC

NCCLF NMTC Sub-CDE 25, LLC and NCCLF NMTC Sub-CDE 26, LLC were formed for the NMTC allocations but had conducted no financial activity as of September 30, 2022 and 2021.

Additionally, NCCLF NMTC Sub-CDEs IX, X, XII, XII, 13, 14, 15 & 16 were dissolved during the years ended September 30, 2023 and 2022, and Community Vision NMTC Sub-CDE I, II, III, IV, V, VI, VII & VIII were dissolved in prior years.

The CDE LLCs were formed as California limited liability companies in which the Loan Fund serves as the managing member with a 0.01% interest and unrelated investor members are regular members with a 99.99% interest. The Organization does not consolidate these entities due to the rights granted to the investor members as defined in the respective operating agreements. The investor members' rights overcome the presumption of control of the managing member.

As of September 30, 2023 and 2022, the total amount of the Organization's aggregated investment in all the CDE LLCs was \$3,862 and \$7,570, respectively. The fiscal year end for all the CDE LLCs is December 31, and each is subject to various compliance requirements, such as annual audits or compilations, once it has been activated. Below is a summary of the unaudited interim financial information for these companies for the interim nine-month periods ended September 30:

	2023	2022
Total Assets	\$ 67,431,963	\$ 103,826,184
Total Liabilities	\$ 166,016	\$ 327,043
Total Members' Equity	\$ 67,265,947	\$ 103,499,141
Total Revenue	\$ 1,508,248	\$ 1,803,143
Total Expenses	\$ 638,352	\$ 780,814
Total Net Income	\$ 869,896	\$ 1,022,329

# Community Vision Capital & Consulting

## Notes to the Consolidated Financial Statements

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The active CDE LLCs have made qualified low-income community investments (QLICIs) within the meaning of the NMTC programs and IRC Section 45D. The Loan Fund entered into agreements with the investor members who provided approximately \$68,020,000 in cumulative qualified equity investments (QEIs) as of September 30, 2023 to make QLICIs from the active CDE LLCs. By making these QLICIs, the CDE LLCs enable investor members to claim approximately \$26,527,800 of NMTC over a seven-year credit period. In connection with obtaining allocation, establishing the CDE LLCs, and making sub-allocation to the CDE LLCs, the Loan Fund did not earn any upfront fees in connection with obtaining allocation, establishing the CDE LLCs, and making sub-allocation to the CDE LLCs.

Terms of the agreements with the investor members require the Loan Fund to maintain certain covenants to avoid recapture of NMTC and possible reimbursement of a portion of upfront fees it has received. At September 30, 2023 and 2022, the Loan Fund is in compliance with all covenants that would cause a recapture of NMTC and management expects to maintain compliance throughout the seven-year life of each NMTC.

### **Note 15 - Credit Enhancements & Loan Guarantees:**

The Organization serves as the executive for the California FreshWorks program (FreshWorks), a healthy food financing initiative that provides investment to improve healthy food access in California's low-income communities. Deploying capital via a network of lenders that have agreed to common mission guidelines and target geographies, FreshWorks provides credit enhancement in the form of loan participations and loan guarantees for eligible projects.

As of September 30, 2023, no additional participation loans will be funded under this program; however, the current participations will be retained until maturity.

During the year ended September 30, 2023, the FreshWorks Program wrote off one loan in the amount of \$750,000 with the network lenders sharing proportionally in the loss. Partial recovery is available via a grant from the California Endowment. Community Vision's loss on this loan was \$68,181 of which \$26,144 was recovered after year end.

A network lender can also apply for a loan guarantee for an eligible project for up to a maximum amount of \$500,000 or 25% of the loan principal balance. These guarantees are administered by the Organization. Capital for the guarantees has been pledged by the Organization and The California Endowment in aggregate amounts limited to \$1,750,000 and \$500,000, respectively. In addition, The California Endowment has provided a \$250,000 grant commitment that serves as a loss reserve for the loan guarantee program. Should a guarantee be called upon after the loss reserve grant is exhausted, the pro-rata shares of the amount to be funded by the Organization and The California Endowment are 77.78% and 22.22% respectively.

To date the Organization has provided three loan guarantees to network lenders for a loan to a not-for-profit organization. As of September 30, 2023 and 2022, there were no outstanding guaranteed amounts. The Organization considers the guarantee to be part of its program activities. The loss reserve grant commitment noted above provides a reserve for this guarantee and the Organization does not consider an additional reserve necessary as of September 30, 2023 and 2022.

**Community Vision Capital & Consulting**  
**Consolidating Statement of Financial Position**  
(See Independent Auditors' Report on Supplemental Information)

September 30, 2023

	Community Vision	Credit Enhancement I, LLC	3105 San Pablo, LLC	Eliminations	Consolidated
<b>Assets</b>					
<b>Current Assets:</b>					
Cash and cash equivalents	\$ 10,540,048	\$ 294,168			\$ 10,834,216
Contributions receivable	1,470,000				1,470,000
Accrued interest and other receivables, net	2,445,245	5,078		\$ (1,370,428)	1,079,895
Prepaid expenses and other assets	362,222				362,222
Investments (Note 4)	30,367,980				30,367,980
Funds held in trust (Note 3)	3,380,209				3,380,209
Loans receivable - current portion, net of allowance for loan loss (Note 6)	13,650,563				13,650,563
Total current assets	62,216,267	299,246		(1,370,428)	61,145,085
<b>Loans Receivable</b> - long-term portion, net of allowance for loan loss (Note 6)	62,926,597	1,144,622			64,071,219
<b>Other Long Term Receivables</b> (Note 7)	1,279,711				1,279,711
<b>Program Related Investments</b> - net of allowance (Note 2)	241,808				241,808
<b>Right of Use Asset</b>			\$ 725,927		725,927
<b>Property Held for Sale</b> (Note 7)			2,427,899		2,427,899
Total assets	\$ 126,664,383	\$ 1,443,868	\$ 3,153,826	\$ (1,370,428)	\$ 129,891,649
<b>Liabilities and Net Assets</b>					
<b>Current Liabilities:</b>					
Accounts payable and accrued expenses	\$ 929,988		\$ 1,148,188	\$ (1,148,188)	\$ 929,988
Accrued interest payable	633,150				633,150
Deferred revenue and other liabilities	1,742,912	\$ 272,578			2,015,490
Funds held in trust (Note 3)	3,380,209				3,380,209
Notes payable - current portion (Note 8)	18,868,720				18,868,720
Total current liabilities	25,554,979	272,578	1,148,188	(1,148,188)	25,827,557
<b>Operating lease liability</b>			725,927		725,927
<b>Deferred revenue and other liabilities</b> , net of current portion	3,444,747				3,444,747
<b>Notes Payable</b> , net of current portion (Note 8)	61,275,869	1,144,622		(222,240)	62,198,251
Total liabilities	90,275,595	1,417,200	1,874,115	(1,370,428)	92,196,482
<b>Net Assets:</b>					
Without donor restrictions:					
Board designated (Note 2)	3,000,000				3,000,000
Undesignated	24,369,457	26,668	1,279,711		25,675,836
Total without donor restrictions	27,369,457	26,668	1,279,711	-	28,675,836
With donor restrictions (Note 10)	9,019,331				9,019,331
Total net assets	36,388,788	26,668	1,279,711	-	37,695,167
Total liabilities and net assets	\$ 126,664,383	\$ 1,443,868	\$ 3,153,826	\$ (1,370,428)	\$ 129,891,649

## Community Vision Capital & Consulting

### Consolidating Statement of Activities and Changes in Net Assets (See Independent Auditors' Report on Supplemental Information)

Year Ended September 30, 2023

	Community Vision	Credit Enhancement 1, LLC	3105 San Pablo, LLC	Eliminations	Consolidated
<b>Revenue and Support:</b>					
New markets tax credit fees (Note 14)	\$ 431,804				\$ 431,804
Consulting and contract fees	502,197				502,197
Loan fees	354,449				354,449
Grants and contributions	2,110,364				2,110,364
Government contract revenue	1,741,165				1,741,165
Other income	354,021	\$ 750,000		\$ (421,317)	682,704
Interest income - notes receivable	4,004,210	46,081			4,050,291
Investment income, net (Note 4)	2,419,754				2,419,754
In-kind contributions	362,147				362,147
<b>Total support and revenue</b>	<b>12,280,111</b>	<b>796,081</b>		<b>(421,317)</b>	<b>12,654,875</b>
<b>Expenses:</b>					
Program services:					
Capital solutions	7,622,497	793,645	\$ 1,148,188	(421,317)	9,143,013
New markets tax credits	232,635				232,635
Real estate solutions	2,638,125				2,638,125
Communications and impact	630,243				630,243
Capitalization	502,161				502,161
<b>Total program services</b>	<b>11,625,661</b>	<b>793,645</b>	<b>1,148,188</b>	<b>(421,317)</b>	<b>13,146,177</b>
Supporting services:					
Management and general	1,120,575				1,120,575
Fundraising	627,596				627,596
<b>Total supporting services</b>	<b>1,748,171</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,748,171</b>
<b>Total expenses</b>	<b>13,373,832</b>	<b>793,645</b>	<b>1,148,188</b>	<b>(421,317)</b>	<b>14,894,348</b>
<b>Change in Net Assets</b>	<b>(1,093,721)</b>	<b>2,436</b>	<b>(1,148,188)</b>		<b>(2,239,473)</b>
<b>Other Changes:</b>					
Equity contribution (Note 7)			2,427,899		2,427,899
<b>Total Change in Net Assets</b>	<b>(1,093,721)</b>	<b>2,436</b>	<b>1,279,711</b>		<b>188,426</b>
<b>Net Assets, beginning of year</b>	<b>37,482,509</b>	<b>24,232</b>			<b>37,506,741</b>
<b>Net Assets, end of year</b>	<b>\$ 36,388,788</b>	<b>\$ 26,668</b>	<b>\$ 1,279,711</b>	<b>\$ -</b>	<b>\$ 37,695,167</b>

# Community Vision Capital & Consulting

## Schedule of Expenditures of Federal Awards

*Year Ended September 30, 2023*

Federal Grantor/Pass-through Grantor Program Title	Assistance Listing Number (ALN)	Agency or Pass-through Grantor's Identifying Number	Grant Period	Federal Expenditures
<b>U.S. Department of Treasury:</b>				
Community Development Financial Institutions - Rapid Response Program	21.024	21RRP075106	6/15/2021 - 9/30/2023	\$ 913,133
Community Development Financial Institutions - Financial Assistance	21.020	211FA075348	12/8/2021 - 9/30/2024	441,668
Community Development Financial Institutions - Equitable Recovery Program	21.033	22ERP061113	4/10/23 - 9/30/2028	386,364
Total U.S. Department of Treasury				1,741,165
<b>U.S. Department of Housing and Urban Development:</b>				
Community Development Block Grants (CDBG): Passed through: City of San Francisco Mayor's Office of Housing and Community Development	14.218	184718-22	9/1/22 - 8/31/2024	29,290
Total U.S. Department of Housing and Urban Development				29,290
Total Federal Assistance				\$ 1,770,455

\* Indicates a major program

See accompanying notes to the Schedule of Expenditures of Federal Awards.

# Community Vision Capital & Consulting

## Notes to Schedule of Expenditures of Federal Awards Year Ended September 30, 2023

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### **Note 1 - Basis of Presentation and Summary of Significant Accounting Policies:**

The accompanying Schedule of Expenditures of Federal Awards (the Schedule) includes the federal award activity of Community Vision Capital & Consulting (the Organization) under programs of the federal government for the year ended September 30, 2023. The information in this Schedule is presented in accordance with the requirements of *Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance)*. Because the Schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the entire financial position, changes in net assets or cash flows of the Organization. Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance according to which certain types of expenditures are not allowable or are limited as to reimbursement.

### **Note 2 - Indirect Cost Rate:**

The Organization has not elected to use the 10% de minimis indirect cost rate as allowed under the Uniform Guidance. The Organization applies indirect costs in accordance with specific terms of its award agreements.

**Independent Auditors' Report  
on Internal Control over Financial Reporting and on Compliance  
and Other Matters Based on an Audit of Financial Statements  
Performed in Accordance with *Government Auditing Standards***

THE BOARD OF DIRECTORS  
COMMUNITY VISION CAPITAL & CONSULTING  
San Francisco, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of **COMMUNITY VISION CAPITAL & CONSULTING (the Organization)** which comprise the consolidated statement of financial position as of September 30, 2023 and 2022, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated January 24, 2024.

**Report on Internal Control Over Consolidated Financial Reporting**

In planning and performing our audit of the consolidated financial statements, we considered the Organization's internal control over financial reporting (internal control) as a basis to designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Organization's consolidated financial statements will not be prevented or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

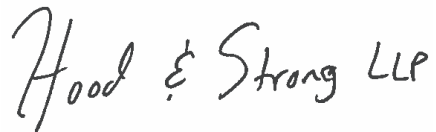


## **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Organization's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of consolidated financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Handwritten signature in cursive script that reads "Hood & Strong LLP".

San Francisco, California  
January 24, 2024

**Independent Auditors' Report  
on Compliance for Each Major Federal Program and  
Report on Internal Control Over Compliance Required by  
the *Uniform Guidance***

THE BOARD OF DIRECTORS  
COMMUNITY VISION CAPITAL & CONSULTING  
San Francisco, California

**Report on Compliance for Each Major Federal Program**

***Opinion on Each Major Federal Program***

We have audited **COMMUNITY VISION CAPITAL & CONSULTING (the Organization)** compliance with the types of compliance requirements identified as subject to audit in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended September 30, 2023. The Organization's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2023.

***Basis for Opinion on Each Major Federal Program***

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (GAAS); the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States (*Government Auditing Standards*); and the audit requirements of *Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditors' Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the Organization's compliance with the compliance requirements referred to above.

### ***Responsibilities of Management for Compliance***

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules and provisions of contracts or grant agreements applicable to the Organization's federal programs.

### ***Auditors' Responsibilities for the Audit of Compliance***

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Organization's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material, if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Organization's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance, we:

- exercise professional judgment and maintain professional skepticism throughout the audit.
- identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Organization's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- obtain an understanding of the Organization's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

## Report on Internal Control Over Compliance

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditors' Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Hood & Strong LLP*

San Francisco, California  
January 24, 2024

# Community Vision Capital & Consulting

## Schedule of Findings and Questioned Costs Year Ended September 30, 2023

### I. SUMMARY OF INDEPENDENT AUDITORS' RESULTS

#### Consolidated Financial Statements

Type of auditors' report issued:	<i>Unmodified</i>
Internal control over financial reporting:	
Material weakness(es) identified?	No
Significant deficiency(ies) identified?	<i>None Reported</i>
Noncompliance material to consolidated financial statements noted?	No

#### Federal Awards

Type of auditors' report issued on compliance for major programs:	<i>Unmodified</i>
Internal control over major programs:	
Material weakness(es) identified?	No
Significant deficiency(ies) identified?	<i>None Reported</i>
Any audit findings disclosed that are required to be reported in accordance with Section 2 CFR 200.516(a)?	No

#### Identification of major programs:

<u>ALN Number(s)</u>	<u>Name of Federal Program or Cluster</u>
21.024	Community Development Financial Institutions – Rapid Response Program

Dollar threshold used to distinguish between type A and type B programs:	<i>\$ 750,000</i>
Auditee qualified as low-risk auditee?	Yes

# **Community Vision Capital & Consulting**

## **Schedule of Findings and Questioned Costs Year Ended September 30, 2023**

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### **II. FINANCIAL STATEMENT FINDINGS**

None.

### **III. FINDINGS AND QUESTIONED COSTS FOR FEDERAL AWARDS**

None.